



Innovation working for you

VETERANS ENTERPRISE TECHNOLOGY SERVICES, GOVERNMENT WIDE ACQUISITION
CONTRACT: VETS GWAC
 CONTRACT INFORMATION

CONTRACT NUMBER: GS-06F-0542Z	TIN: 38-371-6210	WEBSITE: http://www.medtrends.net a Service Disabled Veteran Owned Small Business
CONTRACT DURATION: February 2, 2007 to February 1, 2017	CAGE CODE: 360V7	Award in both Functional Areas: <ul style="list-style-type: none"> ▪ Systems Operations & Maintenance ▪ Information Systems Engineering
CONTRACTING OFFICER: Ms. Janna Babcock Phone: (816) 823-5320 E-mail: janna.babcock@gsa.gov	DUNS: 18-661-7663	CONTACTS: PROGRAM MANAGER: ROGER MALIK Email: rmalik@medtrends.net CONTRACTS: DAVE ARORA Email: darora@medtrends.net Phone: (240) 235-2609

FEATURES: <ul style="list-style-type: none"> ▪ Five-year base period with one, five-year option ▪ Ordering procedures based on Fair Opportunity (FAR 16.505) ▪ \$5 billion program ceiling ▪ Two functional scope areas: <ul style="list-style-type: none"> ○ Systems Operations & Maintenance ○ Information Systems Engineering ▪ Two functional scope areas ▪ Systems Operations & Maintenance ▪ Information Systems Engineering ▪ Set-aside contract for Service Disabled Veteran Owned Businesses 	BENEFITS: <ul style="list-style-type: none"> ▪ Federal agency assistance in meeting 3 percent goal for contracting with service-disabled veteran-owned firms ▪ A result of Executive Order 13360 ▪ Pre-competed, easy to use contract ▪ Short procurement lead time ▪ Training and support from VETS GWAC acquisition team ▪ Increased contracting opportunities for small business ▪ Limited protest-ability ▪ Designed to provide cutting edge technology solutions to federal agencies without the time and expense involved in open market set-aside procurements.
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NAICS CODES: 541519, 518210, 611420, 541512, 541511, 541513

VETS GWAC FUNCTIONAL AREA – I: PRICING TABLES MED TRENDS, INC.

- Service Disabled Veteran Owned Small Business

SYSTEMS OPERATIONS AND MAINTENANCE

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
1.	Applications Programmer	\$79.50	\$85.86	\$81.89	\$88.44	\$88.44	\$91.09	\$88.44	\$91.09
2.	Applications Systems Analyst/Programmer	\$82.60	\$89.21	\$85.08	\$87.63	\$91.88	\$94.64	\$91.88	\$94.64
3.	Business Process Consultant	\$73.92	\$79.83	\$76.14	\$78.42	\$82.23	\$84.70	\$82.23	\$84.70
4.	Business Subject Matter Specialist	\$83.56	\$90.24	\$86.07	\$88.65	\$92.95	\$95.74	\$92.95	\$95.74
5.	Business Systems Analyst	\$72.96	\$78.80	\$75.15	\$77.40	\$81.16	\$83.60	\$81.16	\$83.60
6.	Chief Information Security Officer	\$155.67	\$168.12	\$160.34	\$165.15	\$173.17	\$178.36	\$173.17	\$178.36
7.	Client/Server Database Manager	\$82.31	\$88.89	\$84.78	\$87.32	\$91.56	\$94.31	\$91.56	\$94.31
8.	Client/Server Network Architect	\$92.31	\$99.69	\$95.08	\$97.93	\$102.69	\$105.77	\$102.69	\$105.77
9.	Communication Analyst	\$76.78	\$82.92	\$79.08	\$81.46	\$85.41	\$87.97	\$85.41	\$87.97
10.	Communications Facility Engineer	\$82.38	\$88.97	\$84.85	\$87.40	\$91.64	\$94.39	\$91.64	\$94.39
11.	Communications Installer	\$68.73	\$74.23	\$70.79	\$72.92	\$76.46	\$78.75	\$76.46	\$78.75
12.	Communications Transmission Engineer	\$82.93	\$89.56	\$85.42	\$87.98	\$92.25	\$95.02	\$92.25	\$95.02
13.	Consultant	\$82.28	\$88.86	\$84.75	\$87.29	\$91.53	\$94.27	\$91.53	\$94.27
14.	Curriculum Developer	\$66.25	\$71.55	\$68.24	\$70.28	\$73.70	\$75.91	\$73.70	\$75.91
15.	Data Architect	\$136.93	\$147.88	\$141.04	\$145.27	\$152.32	\$156.89	\$152.32	\$156.89
16.	Data Communication Manager	\$133.71	\$144.41	\$137.72	\$141.85	\$148.74	\$153.20	\$148.74	\$153.20
17.	Data Security Analyst	\$96.97	\$104.73	\$99.88	\$102.88	\$107.87	\$111.11	\$107.87	\$111.11

VETS GWAC FUNCTIONAL AREA – I: PRICING TABLES

MED TRENDS, INC.

- Service Disabled Veteran Owned Small Business

SYSTEMS OPERATIONS AND MAINTENANCE

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
18.	Data Warehousing Administrator	\$122.36	\$132.15	\$126.03	\$129.81	\$136.11	\$140.20	\$136.11	\$140.20
19.	Data Warehousing Analyst	\$87.35	\$94.34	\$89.97	\$92.67	\$97.17	\$100.08	\$97.17	\$100.08
20.	Data Warehousing Programmer	\$88.53	\$95.61	\$91.19	\$93.92	\$98.48	\$101.44	\$98.48	\$101.44
21.	Data/Configuration Management Specialist	\$92.31	\$99.69	\$95.08	\$97.93	\$102.69	\$105.77	\$102.69	\$105.77
22.	Database Analyst/ Programmer	\$82.49	\$89.09	\$84.96	\$87.51	\$91.76	\$94.51	\$91.76	\$94.51
23.	Database Manager/Administrator	\$96.36	\$104.07	\$99.25	\$102.23	\$107.19	\$110.41	\$107.19	\$110.41
24.	Disaster Recovery Administrator	\$87.63	\$94.64	\$90.26	\$92.97	\$97.48	\$100.40	\$97.48	\$100.40
25.	Disaster Recovery Analyst	\$88.34	\$95.41	\$90.99	\$93.72	\$98.27	\$101.22	\$98.27	\$101.22
26.	E-Business Manager	\$103.68	\$111.97	\$106.79	\$109.99	\$115.33	\$118.79	\$115.33	\$118.79
27.	Electronic Data Interchange (EDI) Specialist	\$73.72	\$79.62	\$75.93	\$78.21	\$82.01	\$84.47	\$82.01	\$84.47
28.	Electronic Mail Coordinator	\$48.34	\$52.21	\$49.79	\$51.28	\$53.77	\$55.39	\$53.77	\$55.39
29.	Engineering Subject Matter Specialist	\$104.62	\$112.99	\$107.76	\$110.99	\$116.38	\$119.87	\$116.38	\$119.87
30.	ERP Analyst	\$122.61	\$132.42	\$126.29	\$130.08	\$136.39	\$140.48	\$136.39	\$140.48
31.	ERP Business/Architectural Expert	\$145.52	\$157.16	\$149.89	\$154.38	\$161.88	\$166.73	\$161.88	\$166.73
32.	Geographic Information Systems Analyst/Programmer	\$88.59	\$95.68	\$91.25	\$93.99	\$98.55	\$101.50	\$98.55	\$101.50
33.	Geographic Information Systems Manager	\$112.43	\$121.42	\$115.80	\$119.28	\$125.07	\$128.82	\$125.07	\$128.82

VETS GWAC FUNCTIONAL AREA – I: PRICING TABLES MED TRENDS, INC.

- Service Disabled Veteran Owned Small Business

SYSTEMS OPERATIONS AND MAINTENANCE

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
34.	Graphics Specialist	\$67.82	\$73.25	\$69.85	\$71.95	\$75.44	\$77.71	\$75.44	\$77.71
35.	Groupware Specialist	\$78.48	\$84.76	\$80.83	\$83.26	\$87.30	\$89.92	\$87.30	\$89.92
36.	Hardware Engineer	\$72.67	\$78.48	\$74.85	\$77.10	\$80.84	\$83.26	\$80.84	\$83.26
37.	Help Desk Coordinator	\$46.87	\$50.62	\$48.28	\$49.72	\$52.14	\$53.70	\$52.14	\$53.70
38.	Help Desk Specialist	\$52.45	\$56.65	\$54.02	\$55.64	\$58.35	\$60.10	\$58.35	\$60.10
39.	Help Desk Support Service Specialist	\$51.95	\$56.11	\$53.51	\$55.11	\$57.79	\$59.52	\$57.79	\$59.52
40.	Information Assurance Development Engineer	\$129.45	\$139.81	\$133.33	\$137.33	\$144.00	\$148.32	\$144.00	\$148.32
41.	Information Assurance Engineer	\$113.82	\$122.93	\$117.23	\$120.75	\$126.61	\$130.41	\$126.61	\$130.41
42.	Information Assurance Network Specialist	\$102.35	\$110.54	\$105.42	\$108.58	\$113.85	\$117.27	\$113.85	\$117.27
43.	Information Assurance Systems/Network Specialist	\$101.43	\$109.54	\$104.47	\$107.61	\$112.83	\$116.22	\$112.83	\$116.22
44.	Information Center Specialist	\$92.34	\$99.73	\$95.11	\$97.96	\$102.72	\$105.80	\$102.72	\$105.80
45.	Information Security Business Analyst	\$72.65	\$78.46	\$74.83	\$77.07	\$80.82	\$83.24	\$80.82	\$83.24
46.	Information Systems Administration & Planning Mgr.	\$72.43	\$78.22	\$74.60	\$76.84	\$80.57	\$82.99	\$80.57	\$82.99
47.	Information Systems Training Specialist	\$72.53	\$78.33	\$74.71	\$76.95	\$80.68	\$83.10	\$80.68	\$83.10
48.	Instructional Technologist	\$69.75	\$75.33	\$71.84	\$74.00	\$77.59	\$79.92	\$77.59	\$79.92
49.	IT Subject Matter Specialist	\$88.32	\$95.39	\$90.97	\$93.70	\$98.25	\$101.19	\$98.25	\$101.19
50.	LAN Support Technician	\$57.47	\$62.07	\$59.19	\$60.97	\$63.93	\$65.85	\$63.93	\$65.85

VETS GWAC FUNCTIONAL AREA – I: PRICING TABLES MED TRENDS, INC.

- Service Disabled Veteran Owned Small Business

SYSTEMS OPERATIONS AND MAINTENANCE

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
51.	LAN/WAN Administrator	\$75.88	\$81.95	\$78.16	\$80.50	\$84.41	\$86.94	\$84.41	\$86.94
52.	LAN/WAN Integrator	\$72.53	\$78.33	\$74.71	\$76.95	\$80.68	\$83.10	\$80.68	\$83.10
53.	LAN/WAN/MAN Administrator	\$83.92	\$90.63	\$86.44	\$89.03	\$93.35	\$96.15	\$93.35	\$96.15
54.	Modeling and Simulation Specialist	\$112.42	\$121.41	\$115.79	\$119.27	\$125.06	\$128.81	\$125.06	\$128.81
55.	Network Control Technician	\$76.32	\$82.43	\$78.61	\$80.97	\$84.90	\$87.45	\$84.90	\$87.45
56.	Network Engineer	\$120.98	\$130.66	\$124.61	\$128.35	\$134.58	\$138.62	\$134.58	\$138.62
57.	Network Planning Analyst	\$77.38	\$83.57	\$79.70	\$82.09	\$86.08	\$88.66	\$86.08	\$88.66
58.	Network Systems Administrator	\$88.53	\$95.61	\$91.19	\$93.92	\$98.48	\$101.44	\$98.48	\$101.44
59.	Network Systems Manager	\$84.99	\$91.79	\$87.54	\$90.17	\$94.54	\$97.38	\$94.54	\$97.38
60.	Network/Hardware Support Technician	\$69.78	\$75.36	\$71.87	\$74.03	\$77.62	\$79.95	\$77.62	\$79.95
61.	Operations Manager - Data Communications	\$105.58	\$114.03	\$108.75	\$112.01	\$117.45	\$120.97	\$117.45	\$120.97
62.	Operations Manager - Voice Communications	\$105.76	\$114.22	\$108.93	\$112.20	\$117.65	\$121.18	\$117.65	\$121.18
63.	Operations Systems Manager	\$97.48	\$105.28	\$100.40	\$103.42	\$108.44	\$111.69	\$108.44	\$111.69
64.	Operations/Technical Support Analyst	\$88.45	\$95.53	\$91.10	\$93.84	\$98.39	\$101.34	\$98.39	\$101.34
65.	Operations/Technical Support Manager	\$103.84	\$112.15	\$106.96	\$110.16	\$115.51	\$118.98	\$115.51	\$118.98
66.	Ops/network LAN Administrator	\$88.39	\$95.46	\$91.04	\$93.77	\$98.33	\$101.27	\$98.33	\$101.27
67.	Project Engineer	\$118.43	\$127.90	\$121.98	\$125.64	\$131.74	\$135.69	\$131.74	\$135.69

VETS GWAC FUNCTIONAL AREA – I: PRICING TABLES MED TRENDS, INC.

- Service Disabled Veteran Owned Small Business

SYSTEMS OPERATIONS AND MAINTENANCE

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
68.	Project Manager	\$139.79	\$150.97	\$143.98	\$148.30	\$155.50	\$160.17	\$155.50	\$160.17
69.	Publications Analyst	\$72.49	\$78.29	\$74.66	\$76.90	\$80.64	\$83.06	\$80.64	\$83.06
70.	Quality Assurance Specialist	\$88.38	\$95.45	\$91.03	\$93.76	\$98.31	\$101.26	\$98.31	\$101.26
71.	Scientific Subject Matter Specialist	\$112.47	\$121.47	\$115.84	\$119.32	\$125.11	\$128.86	\$125.11	\$128.86
72.	Security Coordinator	\$98.68	\$106.57	\$101.64	\$104.69	\$109.77	\$113.06	\$109.77	\$113.06
73.	Site Manager	\$118.49	\$127.97	\$122.04	\$125.71	\$131.81	\$135.76	\$131.81	\$135.76
74.	Software Architect	\$127.42	\$137.61	\$131.24	\$135.18	\$141.74	\$145.99	\$141.74	\$145.99
75.	Software Developer	\$149.23	\$161.17	\$153.71	\$158.32	\$166.00	\$170.98	\$166.00	\$170.98
76.	Software Systems Engineer	\$103.54	\$111.82	\$106.65	\$109.85	\$115.18	\$118.63	\$115.18	\$118.63
77.	Strategic Planner	\$207.93	\$224.56	\$214.17	\$220.59	\$231.30	\$238.24	\$231.30	\$238.24
78.	Systems Administrator	\$78.39	\$84.66	\$80.74	\$83.16	\$87.20	\$89.82	\$87.20	\$89.82
79.	Systems Analysis and Programming Director	\$129.67	\$140.04	\$133.56	\$137.57	\$144.24	\$148.57	\$144.24	\$148.57
80.	Systems Engineer	\$97.43	\$105.22	\$100.35	\$103.36	\$108.38	\$111.63	\$108.38	\$111.63
81.	Systems Management Technologist	\$118.54	\$128.02	\$122.10	\$125.76	\$131.86	\$135.82	\$131.86	\$135.82
82.	Technical Editor	\$72.43	\$78.22	\$74.60	\$76.84	\$80.57	\$82.99	\$80.57	\$82.99
83.	Technical Subject Matter Specialist	\$104.00	\$112.32	\$107.12	\$110.33	\$115.69	\$119.16	\$115.69	\$119.16
84.	Technical Writer	\$65.84	\$71.11	\$67.82	\$69.85	\$73.24	\$75.44	\$73.24	\$75.44
85.	Telecommunications	\$68.32	\$73.79	\$70.37	\$72.48	\$76.00	\$78.28	\$76.00	\$78.28

VETS GWAC FUNCTIONAL AREA – I: PRICING TABLES MED TRENDS, INC.

- *Service Disabled Veteran Owned Small Business*

SYSTEMS OPERATIONS AND MAINTENANCE

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
	Analyst/Technician								
86.	Telecommunications Engineer/Analyst	\$84.34	\$91.09	\$86.87	\$89.48	\$93.82	\$96.63	\$93.82	\$96.63
87.	Telecommunications Manager - Multiple Incumbents	\$128.43	\$138.70	\$132.28	\$136.25	\$142.87	\$147.15	\$142.87	\$147.15
88.	Telecommunications Network Help Desk	\$68.54	\$74.02	\$70.60	\$72.71	\$76.24	\$78.53	\$76.24	\$78.53
89.	Telecommunications Programmer/Systems Analyst	\$88.45	\$95.53	\$91.10	\$93.84	\$98.39	\$101.34	\$98.39	\$101.34
90.	Telecommunications Technician	\$68.75	\$74.25	\$70.81	\$72.94	\$76.48	\$78.77	\$76.48	\$78.77
91.	Telecommunications/Communications Integration Eng.	\$99.64	\$107.61	\$102.63	\$105.71	\$110.84	\$114.16	\$110.84	\$114.16
92.	Test Engineer	\$88.54	\$95.62	\$91.20	\$93.93	\$98.49	\$101.45	\$98.49	\$101.45
93.	Voice Communications Manager	\$98.78	\$106.68	\$101.74	\$104.80	\$109.88	\$113.18	\$109.88	\$113.18
94.	Voice Communications Technician	\$67.32	\$72.71	\$69.34	\$71.42	\$74.89	\$77.13	\$74.89	\$77.13
95.	Web Content Analyst	\$88.43	\$95.50	\$91.08	\$93.82	\$98.37	\$101.32	\$98.37	\$101.32
96.	Web Designer	\$88.57	\$95.66	\$91.23	\$93.96	\$98.53	\$101.48	\$98.53	\$101.48
97.	Web Security Analyst	\$106.69	\$115.23	\$109.89	\$113.19	\$118.68	\$122.24	\$118.68	\$122.24
98.	Web Software Developer	\$94.53	\$102.09	\$97.37	\$100.29	\$105.16	\$108.31	\$105.16	\$108.31

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES

MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
1.	Applications Programmer	\$88.44	\$91.09	\$81.89	\$88.44	\$88.44	\$91.09	\$88.44	\$91.09
2.	Applications Systems Analyst/Programmer	\$91.88	\$94.64	\$85.08	\$87.63	\$91.88	\$94.64	\$91.88	\$94.64
3.	Business Process Consultant	\$82.23	\$84.70	\$76.14	\$78.42	\$82.23	\$84.70	\$82.23	\$84.70
4.	Business Subject Matter Specialist	\$92.95	\$95.74	\$86.07	\$88.65	\$92.95	\$95.74	\$92.95	\$95.74
5.	Business Systems Analyst	\$81.16	\$83.60	\$75.15	\$77.40	\$81.16	\$83.60	\$81.16	\$83.60
6.	Chief Information Security Officer	\$173.17	\$178.36	\$160.34	\$165.15	\$173.17	\$178.36	\$173.17	\$178.36
7.	Client/Server Database Manager	\$91.56	\$94.31	\$84.78	\$87.32	\$91.56	\$94.31	\$91.56	\$94.31
8.	Client/Server Network Architect	\$102.69	\$105.77	\$95.08	\$97.93	\$102.69	\$105.77	\$102.69	\$105.77
9.	Communication Analyst	\$85.41	\$87.97	\$79.08	\$81.46	\$85.41	\$87.97	\$85.41	\$87.97
10.	Communications Facility Engineer	\$91.64	\$94.39	\$84.85	\$87.40	\$91.64	\$94.39	\$91.64	\$94.39
11.	Communications Installer	\$76.46	\$78.75	\$70.79	\$72.92	\$76.46	\$78.75	\$76.46	\$78.75
12.	Communications Transmission Engineer	\$92.25	\$95.02	\$85.42	\$87.98	\$92.25	\$95.02	\$92.25	\$95.02
13.	Consultant	\$91.53	\$94.27	\$84.75	\$87.29	\$91.53	\$94.27	\$91.53	\$94.27
14.	Curriculum Developer	\$73.70	\$75.91	\$68.24	\$70.28	\$73.70	\$75.91	\$73.70	\$75.91
15.	Data Architect	\$152.32	\$156.89	\$141.04	\$145.27	\$152.32	\$156.89	\$152.32	\$156.89
16.	Data Communication Manager	\$148.74	\$153.20	\$137.72	\$141.85	\$148.74	\$153.20	\$148.74	\$153.20
17.	Data Security Analyst	\$107.87	\$111.11	\$99.88	\$102.88	\$107.87	\$111.11	\$107.87	\$111.11

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
18.	Data Warehousing Administrator	\$136.11	\$140.20	\$126.03	\$129.81	\$136.11	\$140.20	\$136.11	\$140.20
19.	Data Warehousing Analyst	\$97.17	\$100.08	\$89.97	\$92.67	\$97.17	\$100.08	\$97.17	\$100.08
20.	Data Warehousing Programmer	\$98.48	\$101.44	\$91.19	\$93.92	\$98.48	\$101.44	\$98.48	\$101.44
21.	Data/Configuration Management Specialist	\$102.69	\$105.77	\$95.08	\$97.93	\$102.69	\$105.77	\$102.69	\$105.77
22.	Database Analyst/ Programmer	\$91.76	\$94.51	\$84.96	\$87.51	\$91.76	\$94.51	\$91.76	\$94.51
23.	Database Manager/Administrator	\$107.19	\$110.41	\$99.25	\$102.23	\$107.19	\$110.41	\$107.19	\$110.41
24.	Disaster Recovery Administrator	\$97.48	\$100.40	\$90.26	\$92.97	\$97.48	\$100.40	\$97.48	\$100.40
25.	Disaster Recovery Analyst	\$98.27	\$101.22	\$90.99	\$93.72	\$98.27	\$101.22	\$98.27	\$101.22
26.	E-Business Manager	\$115.33	\$118.79	\$106.79	\$109.99	\$115.33	\$118.79	\$115.33	\$118.79
27.	Electronic Data Interchange (EDI) Specialist	\$82.01	\$84.47	\$75.93	\$78.21	\$82.01	\$84.47	\$82.01	\$84.47
28.	Electronic Mail Coordinator	\$53.77	\$55.39	\$49.79	\$51.28	\$53.77	\$55.39	\$53.77	\$55.39
29.	Engineering Subject Matter Specialist	\$116.38	\$119.87	\$107.76	\$110.99	\$116.38	\$119.87	\$116.38	\$119.87
30.	ERP Analyst	\$136.39	\$140.48	\$126.29	\$130.08	\$136.39	\$140.48	\$136.39	\$140.48
31.	ERP Business/Architectural Expert	\$161.88	\$166.73	\$149.89	\$154.38	\$161.88	\$166.73	\$161.88	\$166.73
32.	Geographic Information Systems Analyst/Programmer	\$98.55	\$101.50	\$91.25	\$93.99	\$98.55	\$101.50	\$98.55	\$101.50
33.	Geographic Information Systems	\$125.07	\$128.82	\$115.80	\$119.28	\$125.07	\$128.82	\$125.07	\$128.82

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
	Manager								
34.	Graphics Specialist	\$75.44	\$77.71	\$69.85	\$71.95	\$75.44	\$77.71	\$75.44	\$77.71
35.	Groupware Specialist	\$87.30	\$89.92	\$80.83	\$83.26	\$87.30	\$89.92	\$87.30	\$89.92
36.	Hardware Engineer	\$80.84	\$83.26	\$74.85	\$77.10	\$80.84	\$83.26	\$80.84	\$83.26
37.	Help Desk Coordinator	\$52.14	\$53.70	\$48.28	\$49.72	\$52.14	\$53.70	\$52.14	\$53.70
38.	Help Desk Specialist	\$58.35	\$60.10	\$54.02	\$55.64	\$58.35	\$60.10	\$58.35	\$60.10
39.	Help Desk Support Service Specialist	\$57.79	\$59.52	\$53.51	\$55.11	\$57.79	\$59.52	\$57.79	\$59.52
40.	Information Assurance Development Engineer	\$144.00	\$148.32	\$133.33	\$137.33	\$144.00	\$148.32	\$144.00	\$148.32
41.	Information Assurance Engineer	\$126.61	\$130.41	\$117.23	\$120.75	\$126.61	\$130.41	\$126.61	\$130.41
42.	Information Assurance Network Specialist	\$113.85	\$117.27	\$105.42	\$108.58	\$113.85	\$117.27	\$113.85	\$117.27
43.	Information Assurance Systems/Network Specialist	\$112.83	\$116.22	\$104.47	\$107.61	\$112.83	\$116.22	\$112.83	\$116.22
44.	Information Center Specialist	\$102.72	\$105.80	\$95.11	\$97.96	\$102.72	\$105.80	\$102.72	\$105.80
45.	Information Security Business Analyst	\$80.82	\$83.24	\$74.83	\$77.07	\$80.82	\$83.24	\$80.82	\$83.24
46.	Information Systems Administration & Planning Mgr.	\$80.57	\$82.99	\$74.60	\$76.84	\$80.57	\$82.99	\$80.57	\$82.99
47.	Information Systems Training Specialist	\$80.68	\$83.10	\$74.71	\$76.95	\$80.68	\$83.10	\$80.68	\$83.10

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES

MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
48.	Instructional Technologist	\$77.59	\$79.92	\$71.84	\$74.00	\$77.59	\$79.92	\$77.59	\$79.92
49.	IT Subject Matter Specialist	\$98.25	\$101.19	\$90.97	\$93.70	\$98.25	\$101.19	\$98.25	\$101.19
50.	LAN Support Technician	\$63.93	\$65.85	\$59.19	\$60.97	\$63.93	\$65.85	\$63.93	\$65.85
51.	LAN/WAN Administrator	\$84.41	\$86.94	\$78.16	\$80.50	\$84.41	\$86.94	\$84.41	\$86.94
52.	LAN/WAN Integrator	\$80.68	\$83.10	\$74.71	\$76.95	\$80.68	\$83.10	\$80.68	\$83.10
53.	LAN/WAN/MAN Administrator	\$93.35	\$96.15	\$86.44	\$89.03	\$93.35	\$96.15	\$93.35	\$96.15
54.	Modeling and Simulation Specialist	\$125.06	\$128.81	\$115.79	\$119.27	\$125.06	\$128.81	\$125.06	\$128.81
55.	Network Control Technician	\$84.90	\$87.45	\$78.61	\$80.97	\$84.90	\$87.45	\$84.90	\$87.45
56.	Network Engineer	\$134.58	\$138.62	\$124.61	\$128.35	\$134.58	\$138.62	\$134.58	\$138.62
57.	Network Planning Analyst	\$86.08	\$88.66	\$79.70	\$82.09	\$86.08	\$88.66	\$86.08	\$88.66
58.	Network Systems Administrator	\$98.48	\$101.44	\$91.19	\$93.92	\$98.48	\$101.44	\$98.48	\$101.44
59.	Network Systems Manager	\$94.54	\$97.38	\$87.54	\$90.17	\$94.54	\$97.38	\$94.54	\$97.38
60.	Network/Hardware Support Technician	\$77.62	\$79.95	\$71.87	\$74.03	\$77.62	\$79.95	\$77.62	\$79.95
61.	Operations Manager - Data Communications	\$117.45	\$120.97	\$108.75	\$112.01	\$117.45	\$120.97	\$117.45	\$120.97
62.	Operations Manager - Voice Communications	\$117.65	\$121.18	\$108.93	\$112.20	\$117.65	\$121.18	\$117.65	\$121.18
63.	Operations Systems Manager	\$108.44	\$111.69	\$100.40	\$103.42	\$108.44	\$111.69	\$108.44	\$111.69

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
64.	Operations/Technical Support Analyst	\$98.39	\$101.34	\$91.10	\$93.84	\$98.39	\$101.34	\$98.39	\$101.34
65.	Operations/Technical Support Manager	\$115.51	\$118.98	\$106.96	\$110.16	\$115.51	\$118.98	\$115.51	\$118.98
66.	Ops/network LAN Administrator	\$98.33	\$101.27	\$91.04	\$93.77	\$98.33	\$101.27	\$98.33	\$101.27
67.	Project Engineer	\$131.74	\$135.69	\$121.98	\$125.64	\$131.74	\$135.69	\$131.74	\$135.69
68.	Project Manager	\$155.50	\$160.17	\$143.98	\$148.30	\$155.50	\$160.17	\$155.50	\$160.17
69.	Publications Analyst	\$80.64	\$83.06	\$74.66	\$76.90	\$80.64	\$83.06	\$80.64	\$83.06
70.	Quality Assurance Specialist	\$98.31	\$101.26	\$91.03	\$93.76	\$98.31	\$101.26	\$98.31	\$101.26
71.	Scientific Subject Matter Specialist	\$125.11	\$128.86	\$115.84	\$119.32	\$125.11	\$128.86	\$125.11	\$128.86
72.	Security Coordinator	\$109.77	\$113.06	\$101.64	\$104.69	\$109.77	\$113.06	\$109.77	\$113.06
73.	Site Manager	\$131.81	\$135.76	\$122.04	\$125.71	\$131.81	\$135.76	\$131.81	\$135.76
74.	Software Architect	\$141.74	\$145.99	\$131.24	\$135.18	\$141.74	\$145.99	\$141.74	\$145.99
75.	Software Developer	\$166.00	\$170.98	\$153.71	\$158.32	\$166.00	\$170.98	\$166.00	\$170.98
76.	Software Systems Engineer	\$115.18	\$118.63	\$106.65	\$109.85	\$115.18	\$118.63	\$115.18	\$118.63
77.	Strategic Planner	\$231.30	\$238.24	\$214.17	\$220.59	\$231.30	\$238.24	\$231.30	\$238.24
78.	Systems Administrator	\$87.20	\$89.82	\$80.74	\$83.16	\$87.20	\$89.82	\$87.20	\$89.82
79.	Systems Analysis and Programming Director	\$144.24	\$148.57	\$133.56	\$137.57	\$144.24	\$148.57	\$144.24	\$148.57
80.	Systems Engineer	\$108.38	\$111.63	\$100.35	\$103.36	\$108.38	\$111.63	\$108.38	\$111.63

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
81.	Systems Management Technologist	\$131.86	\$135.82	\$122.10	\$125.76	\$131.86	\$135.82	\$131.86	\$135.82
82.	Technical Editor	\$80.57	\$82.99	\$74.60	\$76.84	\$80.57	\$82.99	\$80.57	\$82.99
83.	Technical Subject Matter Specialist	\$115.69	\$119.16	\$107.12	\$110.33	\$115.69	\$119.16	\$115.69	\$119.16
84.	Technical Writer	\$73.24	\$75.44	\$67.82	\$69.85	\$73.24	\$75.44	\$73.24	\$75.44
85.	Telecommunications Analyst/Technician	\$76.00	\$78.28	\$70.37	\$72.48	\$76.00	\$78.28	\$76.00	\$78.28
86.	Telecommunications Engineer/Analyst	\$93.82	\$96.63	\$86.87	\$89.48	\$93.82	\$96.63	\$93.82	\$96.63
87.	Telecommunications Manager - Multiple Incumbents	\$142.87	\$147.15	\$132.28	\$136.25	\$142.87	\$147.15	\$142.87	\$147.15
88.	Telecommunications Network Help Desk	\$76.24	\$78.53	\$70.60	\$72.71	\$76.24	\$78.53	\$76.24	\$78.53
89.	Telecommunications Programmer/Systems Analyst	\$98.39	\$101.34	\$91.10	\$93.84	\$98.39	\$101.34	\$98.39	\$101.34
90.	Telecommunications Technician	\$76.48	\$78.77	\$70.81	\$72.94	\$76.48	\$78.77	\$76.48	\$78.77
91.	Telecommunications/Communications Integration Eng.	\$110.84	\$114.16	\$102.63	\$105.71	\$110.84	\$114.16	\$110.84	\$114.16
92.	Test Engineer	\$98.49	\$101.45	\$91.20	\$93.93	\$98.49	\$101.45	\$98.49	\$101.45
93.	Voice Communications Manager	\$109.88	\$113.18	\$101.74	\$104.80	\$109.88	\$113.18	\$109.88	\$113.18
94.	Voice Communications Technician	\$74.89	\$77.13	\$69.34	\$71.42	\$74.89	\$77.13	\$74.89	\$77.13

VETS GWAC FUNCTIONAL AREA – II: PRICING TABLES

MED TRENDS, INC.

- a Service Disabled Veteran Owned Small Business

INFORMATION SYSTEMS ENGINEERING

CLIN	Labor Category	YEAR I & II		YEAR III & IV		YEAR V		YEAR VI - X	
		ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates	ON-SITE Fully Loaded Hourly Rate	OFF-SITE Fully Loaded Hourly Rates
95.	Web Content Analyst	\$98.37	\$101.32	\$91.08	\$93.82	\$98.37	\$101.32	\$98.37	\$101.32
96.	Web Designer	\$98.53	\$101.48	\$91.23	\$93.96	\$98.53	\$101.48	\$98.53	\$101.48
97.	Web Security Analyst	\$118.68	\$122.24	\$109.89	\$113.19	\$118.68	\$122.24	\$118.68	\$122.24
98.	Web Software Developer	\$105.16	\$108.31	\$97.37	\$100.29	\$105.16	\$108.31	\$105.16	\$108.31